

Foothills Regional Commission

REQUEST for LETTERS of INTEREST (RFLOI)

TITLE: **Charrette US 176 (West Main St), Saluda Complete Streets Planning**

ISSUE DATE: **October 15, 2025**

ADDENDUM 1: **November 6, 2025**

SUBMITTAL DEADLINE: **November 12, 2025**

ISSUING AGENCY: **Foothills Regional Commission**

SYNOPSIS

SUBCONSULTANTS ARE PERMITTED UNDER THIS CONTRACT.

This contract shall be partially reimbursed with Federal-aid funding through the North Carolina Department of Transportation (hereinafter referred to as the Department). The solicitation, selection, and negotiation of a contract shall be conducted in accordance with all Department requirements and guidelines.

The primary and/or subconsultant firm(s) (*if Subconsultants are allowed under this RFLOI*) shall be pre-qualified by the Department to perform ALL of the work codes listed below for the Foothills Regional Commission. Work Codes required are:

- **00141-MULTIMODAL TRANSPORTATION PLANNING**
- **00171-Public Involvement**

WORK CODES for each primary and/or subconsultant firm(s) (*if Subconsultants are allowed under this RFLOI*) SHALL be listed on the respective RS-2 FORMS (see section 'SUBMISSION ORGANIZATION AND INFORMATION REQUIREMENTS').

This RFLOI is to solicit responses (LETTERS of INTEREST, or LOIs) from qualified firms to provide professional consulting services to:

The proposed SPR project will perform a context-sensitive charrette or design workshop for West Main Street in Saluda, NC. The goal of this study is to develop a Complete Streets Design along West Main Street from US 176 West to Carolina Street, while accounting for the rural and small-town context of Saluda.

Electronic LOIs should be submitted in .pdf format using software such as Adobe, CutePDF PDF Writer, Docudesk deskPDF, etc.

LOIs SHALL be received ELECTRONICALLY, BY MAIL, OR HAND-DELIVERY no later than November 12, 2025.

The address for electronic deliveries is: *mlong@frcnc.gov*

The address for mailings is:

**Foothills Regional Commission
P.O. Box 841, Rutherfordton, NC 28139**

The address for hand-deliveries is:

**Foothills Regional Commission
P.O. Box 841, Rutherfordton, NC 28139**

LOIs received after this deadline will not be considered.

Except as provided below any firm wishing to be considered must be properly registered with the Office of the Secretary of State and with the North Carolina Board of Examiners for Engineers and Surveyors. Any firm proposing to use corporate subsidiaries or subcontractors must include a statement that these companies are properly registered with the North Carolina Board of Examiners for Engineers and Surveyors and/or the NC Board for Licensing of Geologists. The Engineers performing the work and in responsible charge of the work must be registered Professional Engineers in the State of North Carolina and must have a good ethical and professional standing. It will be the responsibility of the selected private firm to verify the registration of any corporate subsidiary or subcontractor prior to submitting a Letter of Interest. Firms which are not providing engineering services need not be registered with the North Carolina Board of Examiners for Engineers and Surveyors. Some of the services being solicited may not require a license. It is the responsibility of each firm to adhere to all laws of the State of North Carolina.

The firm must have the financial ability to undertake the work and assume the liability. The selected firm(s) will be required to furnish proof of Professional Liability insurance coverage in the minimum amount of \$1,000,000.00. The firm(s) must have an adequate accounting system to identify costs chargeable to the project.

SCOPE OF WORK

The **Foothills Regional Commission** is soliciting proposals for the services of a firm/team for the following contract scope of work:

The proposed SPR project will conduct a context-sensitive design charrette to evaluate the feasibility and preferred design alternatives for West Main Street in the City of Saluda, North Carolina. The goal of this study is to develop a Complete Streets concept plan for the corridor that enhances safety, accessibility, and multimodal connectivity, while preserving the small-town character and historic integrity of Saluda's downtown. The corridor to be studied extends approximately **0.2 miles** along West Main Street, from US 176 West to Carolina Street, serving as a critical link between Saluda's downtown core and the planned Saluda Grade Rail Trail. This study will address opportunities for improved pedestrian and bicycle infrastructure, parking accessibility, traffic calming, stormwater management, and integration with adjacent land uses and redevelopment opportunities.

With the anticipated Saluda Grade Rail Trail projected to draw significant regional tourism, the design of West Main Street will be essential to ensuring safe, efficient, and welcoming access for residents and visitors alike. Enhancing multimodal connectivity and public space along this corridor will provide extensive outcomes related to public safety, accessibility, placemaking, and economic vitality. Improvements to the corridor will reduce conflicts between vehicles, pedestrians, and cyclists; support local businesses by improving walkability; and encourage tourism-oriented investment consistent with the Town's 2040 Comprehensive Plan. All relevant existing plans, especially the Watermark Plan, should be reviewed and referenced as appropriate to support these connection goals, avoid duplicative efforts, and maintain continuity with past planning priorities.

The project will include a comprehensive public engagement process, including a public survey, interactive mapping tool, open house, stakeholder interviews, and a multiday design workshop. The process will emphasize community-driven solutions and collaborative partnerships among the City of Saluda, Foothills RPO, NCDOT, and local stakeholders.

A critical component of this study will be to evaluate corridor constraints, bicycle and pedestrian connectivity, infrastructure conditions, access management, and design alternatives. Deliverables of this project will include a 10% corridor concept design, implementation plan, and cost estimates to guide future project development and funding applications.

Proposed Scope of Work

- Committee Meetings
- Existing Conditions Analysis
- o Fieldwork and data collection
- o Review of existing conditions and prior studies
- o Stakeholder interviews and coordination
- Public Engagement Process
- o Public survey and interactive online mapping
- o Open house event
- o Multiday design workshop (charrette)
- Draft and Final Study

- o Vision and goals
- o Existing conditions summary
- o Recommendations and design alternatives
- o Cost estimates and implementation plan
- o Funding strategies and action steps

The Foothills Regional Commission has budgeted \$120,000 for this study.

PROPOSED CONTRACT TIME: 6-9 months with an extension if needed.

PROPOSED CONTRACT PAYMENT TYPE: LUMP SUM

SUBMITTAL REQUIREMENTS

All LOIs are limited to **twenty (20)** pages (RS-2 forms are not included in the page count) inclusive of the cover sheet, and shall be typed on 8-1/2" x 11" sheets, single-spaced, one-sided.

Fold out pages are not allowed. In order to reduce costs and to facilitate recycling; binders, dividers, tabs, etc. are prohibited. One staple in the upper left-hand corner is preferred.

LOIs containing more than twenty (20) pages will not be considered.

One digital copy (PDF) preferred or one mailed (1) total copies of the LOI should be submitted.

Firms submitting LOIs are encouraged to carefully check them for conformance to the requirements stated above. If LOIs do not meet ALL of these requirements they will be disqualified. No exception will be granted.

SELECTION PROCESS

Following is a general description of the selection process:

- The LGA's Selection Committee will review all qualifying LOI submittals.
- For Limited Services Contracts (On-Call type contracts), the LGA's Selection Committee MAY, at the LGA's discretion, choose any number of firms to provide the services being solicited.
- For Project-Specific Contracts (non On-Call type contracts), the LGA's Selection Committee MAY, at the LGA's discretion, shortlist a minimum of three (3) firms to be interviewed. IF APPLICABLE, dates of shortlisting and dates for interviews are shown in the section SUBMISSION SCHEDULE AND KEY DATES at the end of this RFLOI.

- In order to be considered for selection, consultants must submit a complete response to this RFLOI prior to the specified deadlines. Failure to submit all information in a timely manner will result in disqualification.

SMALL PROFESSIONAL SERVICE FIRM (SPSF) PARTICIPATION

The Department encourages the use of Small Professional Services Firms (SPSF). Small businesses determined to be eligible for participation in the SPSF program are those meeting size standards defined by Small Business Administration (SBA) regulations, 13 CFR Part 121 in Sector 54 under the North American Industrial Classification System (NAICS). The SPSF program is a race, ethnicity, and gender neutral program designed to increase the availability of contracting opportunities for small businesses on federal, state or locally funded contracts. SPSF participation is not contingent upon the funding source.

The Firm, at the time the Letter of Interest is submitted, shall submit a listing of all known SPSF firms that will participate in the performance of the identified work. The participation shall be submitted on the Department's Subconsultant Form RS-2. RS-2 forms may be accessed on the Department's website at [NCDOT Connect Guidelines & Forms](#).

The SPSF must be qualified with the Department to perform the work for which they are listed.

Real-time information about firms doing business with the Department and firms that are SPSF certified through the Contractual Services Unit is available in the Directory of Transportation Firms. The Directory can be accessed on the Department's website at [Directory of Firms](#) -- Complete listing of certified and prequalified firms.

The listing of an individual firm in the Department's directory shall not be construed as an endorsement of the firm.

PREQUALIFICATION

The Department maintains on file the qualifications and key personnel for each approved discipline, as well as any required samples of work. Each year on the anniversary date of the company, the firm shall renew their prequalified disciplines. If your firm has not renewed its application as required by your anniversary date or if your firm is not currently prequalified, please submit an application to the Department **prior to submittal of your LOI**. An application may be accessed on the Department's website at [Prequalifying Private Consulting Firms](#) -- Learn how to become Prequalified as a Private Consulting Firm with NCDOT. Having this data on file with the Department eliminates the need to resubmit this data with each letter of interest.

Even though specific DBE/MBE/WBE goals are not required for this project, the Department of Transportation is committed to providing opportunity for small and disadvantaged businesses to perform on its contracts through established Department goals. The Firm, subconsultant and subfirm shall not discriminate on the basis of race, religion, color, national origin, age, disability or sex in the performance of this contract.

SELECTION CRITERIA

All prequalified firms who submit responsive letters of interest will be considered.

In selecting a firm/team, the selection committee will take into consideration qualification information including such factors as:

1. **CRITERIA NUMBER 1--20%** = Firm Qualification. Firm/team's experience, knowledge, familiarity and past performance with planning, design and engineering services for the above listed work codes. Previous client satisfaction with similar work will be considered.
2. **CRITERIA NUMBER 2 --30%** = Key personnel qualifications/Team Experience. Key proposed personnel qualifications, experience, knowledge, familiarity and past performance with the desired services, similar on-call contract experiences with local governments.
3. **CRITERIA NUMBER 3--25%** = Creativity of Project Approach. Project approach that demonstrates ability to deliver high quality results on projects.
4. **CRITERIA NUMBER 4--25%** = Relevant Current & Recent Projects. Quantity and relevance of listed projects within the last five (5) years with involvement of the proposed staff, preferably with multiple key members working together. Consideration will be given to relevant project experience applicable to multiple team members within last ten (10) years.
5. **%** = .

After reviewing qualifications, if firms are equal on the evaluation review, then those qualified firms with proposed SPSF participation will be given priority consideration.

SUBMISSION ORGANIZATION AND INFORMATION REQUIREMENTS

The LOI should be addressed to **Magnolia Long, Senior Planner, E-mail:mlong@frcnc.gov** and must include the name, address, telephone number, and e-mail address of the prime consultant's contact person for this RFLOI.

The LOI must also include the information outlined below:

Chapter 1 - Introduction

The Introduction should demonstrate the consultant's overall qualifications to fulfill the requirements of the scope of work and should contain the following elements of information:

- Expression of firm's interest in the work;
- Statement of whether firm is on register;
- Date of most recent private engineering firm qualification;
- Statement regarding firm's(') possible conflict of interest for the work; and
- Summation of information contained in the letter of interest.

Chapter 2 - Team Qualifications

This chapter should elaborate on the general information presented in the introduction, to establish the credentials and experience of the consultant to undertake this type of effort. The following must be included:

1. Identify recent, similar projects the firm, acting as the prime contractor, has conducted which demonstrates its ability to conduct and manage the project. Provide a synopsis of each project and include the date completed, and contact person.
2. If subconsultants are involved, provide corresponding information describing their qualifications as requested in bullet number 1 above.

Chapter 3 - Team Experience

This chapter must provide the names, classifications, and location of the firm's North Carolina employees and resources to be assigned to the advertised work; and the professional credentials and experience of the persons assigned to the project, along with any unique qualifications of key personnel. Although standard personnel resumes may be included, identify pertinent team experience to be applied to this project. Specifically, the Department is interested in the experience, expertise, and total quality of the consultant's proposed team. If principals of the firm will not be actively involved in the study/contract/project, do not list them. The submittal shall clearly indicate the Consultant's Project Manager, other key Team Members and his/her qualifications for the proposed work. Also, include the team's organization chart for the Project / Plan. A Capacity Chart / Graph (available work force) should also be included. Any other pertinent information should also be listed in this section.

Note: If a project team or subconsultant encounters personnel changes, or any other changes of significance dealing with the company, NCDOT should be notified immediately.

Chapter 4 - Technical Approach

The consultant shall provide information on its understanding of, and approach to accomplish, this project, including their envisioned scope for the work and any innovative ideas/approaches, and a schedule to achieve the dates outlined in this RFLOI (if any project-specific dates are outlined below).

APPENDICES-

CONSULTANT CERTIFICATION Form RS-2

Completed Form RS-2 forms SHALL be submitted with the firm's letter of interest. This section is limited to the number of pages required to provide the requested information.

Submit Form RS-2 forms for the following:

- **Prime Consultant firm**
 - Prime Consultant Form RS-2 Rev 1/14/08; and
- **ANY/ALL Subconsultant firms** (*If Subconsultants are allowed under this RFLOI*) to be, or anticipated to be, utilized by your firm.
 - Subconsultant Form RS-2 Rev 1/15/08.
 - In the event the firm has no subconsultant, it is required that this be indicated on the Subconsultant Form RS-2 by entering the word "None" or the number "ZERO" and signing the form.

Complete and sign each Form RS-2 (instructions are listed on the form).

The required forms are available on the Department's website at:
<https://connect.ncdot.gov/business/consultants/Pages/Guidelines-Forms.aspx>

[Prime Consultant Form RS-2](#)

[Subconsultant Form RS-2](#)

All submissions, correspondence, and questions concerning this RFLOI should be directed to **Magnolia Long** at mlong@frcnc.gov or call **828-521-1574**.

IF APPLICABLE, questions may be submitted electronically only, to the contact above. Responses will be issued in the form of an addendum available to all interested parties. Interested parties should also send a request, by email only, to the person listed above to be placed on a public correspondence list to ensure future updates regarding the RFLOI or other project information can be conveyed. Questions must be submitted to the person listed above no later than **November 5, 2025**. The last addendum will be issued no later than **November 12, 2025**.

SUBMISSION SCHEDULE AND KEY DATES

RFLOI Release – **October 13, 2025**

Deadline for Questions – **November 5, 2025**

Issue Final Addendum – **November 7, 2025**

Deadline for LOI Submission – **November 12, 2025**

Shortlist Announced * - **Late November**

Interviews - the week of **December 1st, 2025**

Firm Selection and Notification ** - **Early December**

Anticipated Notice to Proceed – **Late December**

* Notification will **ONLY** be sent to shortlisted firms.

** Notification will **ONLY** be sent to selected firms.